CES 2020 and the Consumer Electronics Industry

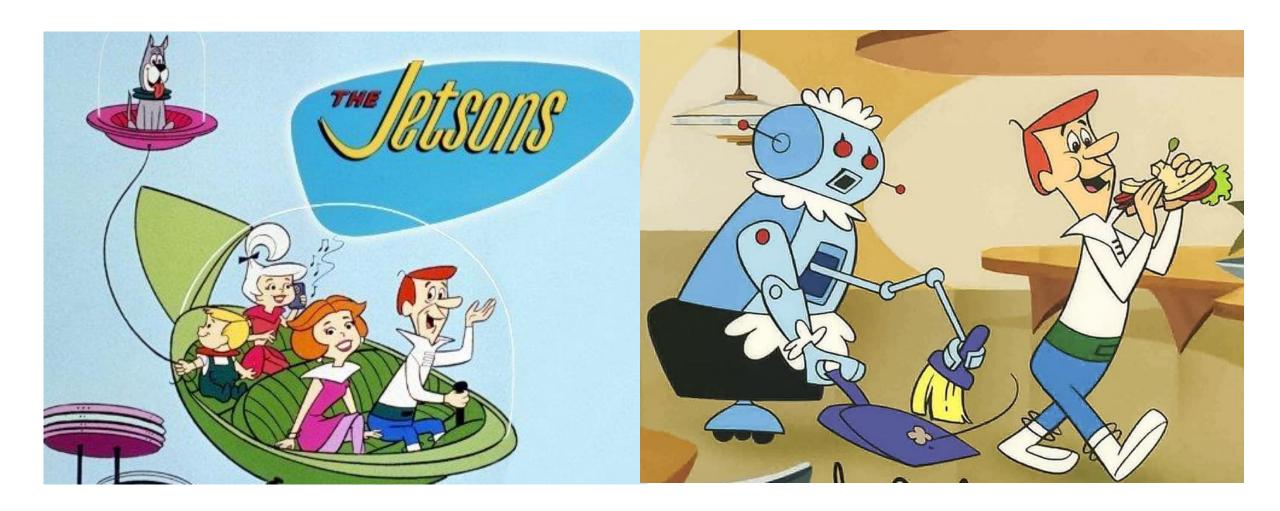
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CES 2020

- > CES (formerly Consumer Electronics Show) is held annually in Las Vegas
- > Features over 4,500 exhibiting companies and over 175,000 attendees
- > Over 2.9 million square feet of exhibit space (3 X Dallas Convention Center)
- > Sponsored by the Consumer Technology Association (CTA)

Flying cars and robot maids: The Jetsons, 1962





CES 2020: Self-driving vehicles





CES 2020: Toyota ePalette and Micro Palette



CES 2020: Hyundai's prototype Uber air taxi

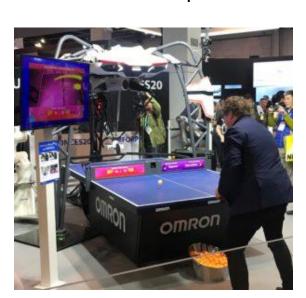




CES 2020: Robots



Remote field repairs



Play ping pong



Vacuum



Inspect hazardous areas



Pet dog



Make deliveries



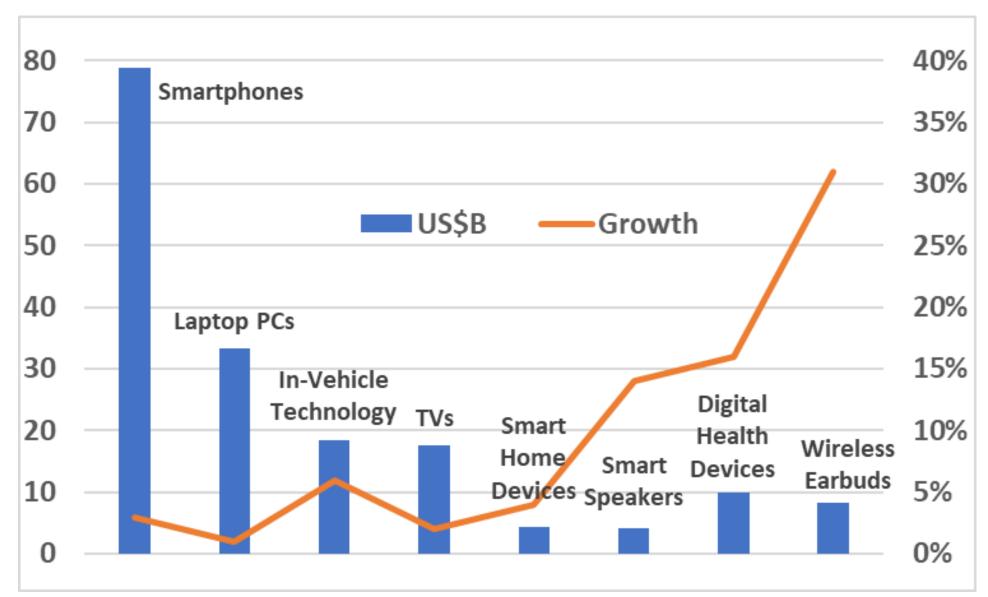
Defibrillator



Information



2020 U.S. Consumer Electronics, \$B – Source: CTA





What you will see in 2020

> 5G Smartphones

- 5G data speeds will be 1 to 10 gigabits per second (Gbps), up to 100 X 4G speeds
- 5G speeds about 10X home internet speeds, some may drop home internet
- AT&T, Verizon and T-Mobile/Sprint 5G networks deployed in Dallas & other cities
- 5G smartphones are now available from Samsung, LG, Motorola, OnePlus & others
- Apple 5G smartphone expected in September 2020 (could be delayed)
- 5G also for machine-to-machine communications (Internet of Things or IoT)
- COVID-19 will likely delay 5G infrastructure deployment & 5G smartphone buys



What you will see in 2020

> 8K TV

- 8K TVs have twice the resolution of 4K UHD and 16 times full HD TVs
- Currently available from Samsung, LG, Sony and others
- Sizes range from 55" to 98", priced from \$2,500 to \$60,000 (BestBuy)
- 8K TVs should be mainstream in 4 to 5 years, 8K content will lag by 2 to 3 years







What you will see by 2030

> Self driving cars

- Technology exists, automakers must prove safety and reliability
- Wide-spread adoption will depend on implementation of regulations
- Electric cars will be more common as batteries improve and costs fall

Useful robots

• Sophisticated sensors, artificial intelligence (AI), advanced robotic mechanics and internet connections will allow robots to perform practical functions

Flying cars?

Probably not



COVID-19 and Electronics Supply

Major company reports show production returning to previous levels

- Foxconn is the largest contract electronics manufacturer (makes Apple iPhone)

 Based in Taiwan, most manufacturing is in China

 March 2020 revenue up 60% from February, down 8% from year ago
- Lenovo of China is the largest PC maker

 "Although the China factory closures caused short-term impact on production and supply, we were able to minimize this as much as possible."
- ➤ Samsung of South Korea is largest smartphone and TV supplier Guidance is 1Q 2020 revenue up 5% from a year ago



COVID-19 and Electronics Demand

Demand trends unpredictable

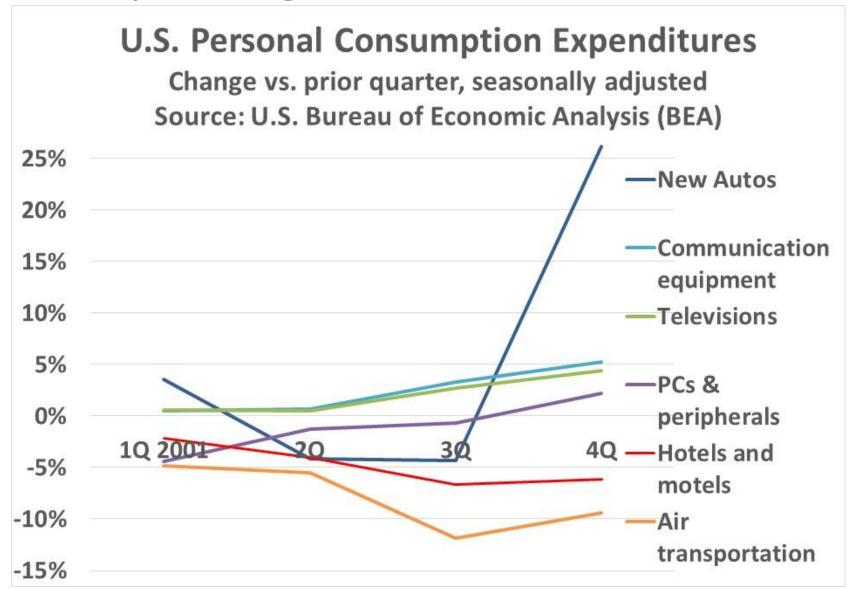
- Households with jobs will have pent-up demand; less money spent on dining out, entertainment and travel will be available for goods such as electronics
- Households temporarily without jobs will drastically cut discretionary spending

Post 9-11 trends suggest possible upturn in electronics demand

- Air travel was severely curtailed after Sept. 11, 2001 terrorist attacks in U.S.
- Leisure travel was substantially reduced in 3rd and 4th quarters of 2001
- Consumers shifted discretionary spending towards new automobiles, mobile phones, televisions, and PCs.



Post 9-11 spending boost on autos & electronics





Conclusions

- ➤ Innovations in semiconductors, electronics, software and services will continue to drive new and improved products
- ➤ Impact of COVID-19 on electronics demand is unpredictable, but history suggests consumers could boost spending on electronics once economy recovers